



SeaSatCom®  
Telecom & TV for yachts

-  Internet
-  Telephone
-  Television

# SeaSatCom

Catalogue & Tariffs  
January 2011



[www.seasatcom.com](http://www.seasatcom.com)

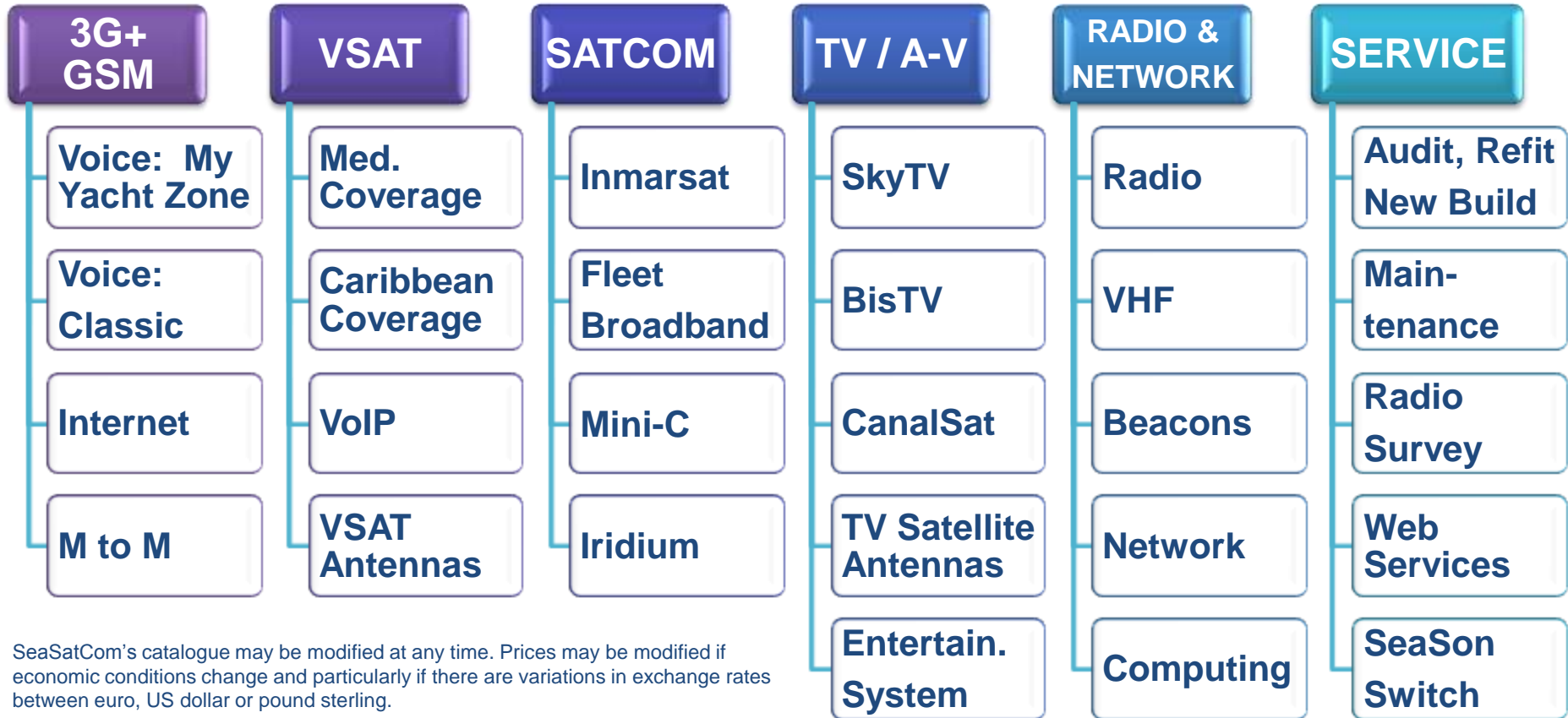
The Telecom & TV provider for yachts on the Riviera



SeaSatCom®  
Telecom & TV for yachts

# SeaSatCom Portfolio

## INTERNET, TELEPHONE & TELEVISION for YACHTS



SeaSatCom's catalogue may be modified at any time. Prices may be modified if economic conditions change and particularly if there are variations in exchange rates between euro, US dollar or pound sterling.

All prices are excluding VAT unless stated otherwise

21-Jan-11

N° 2

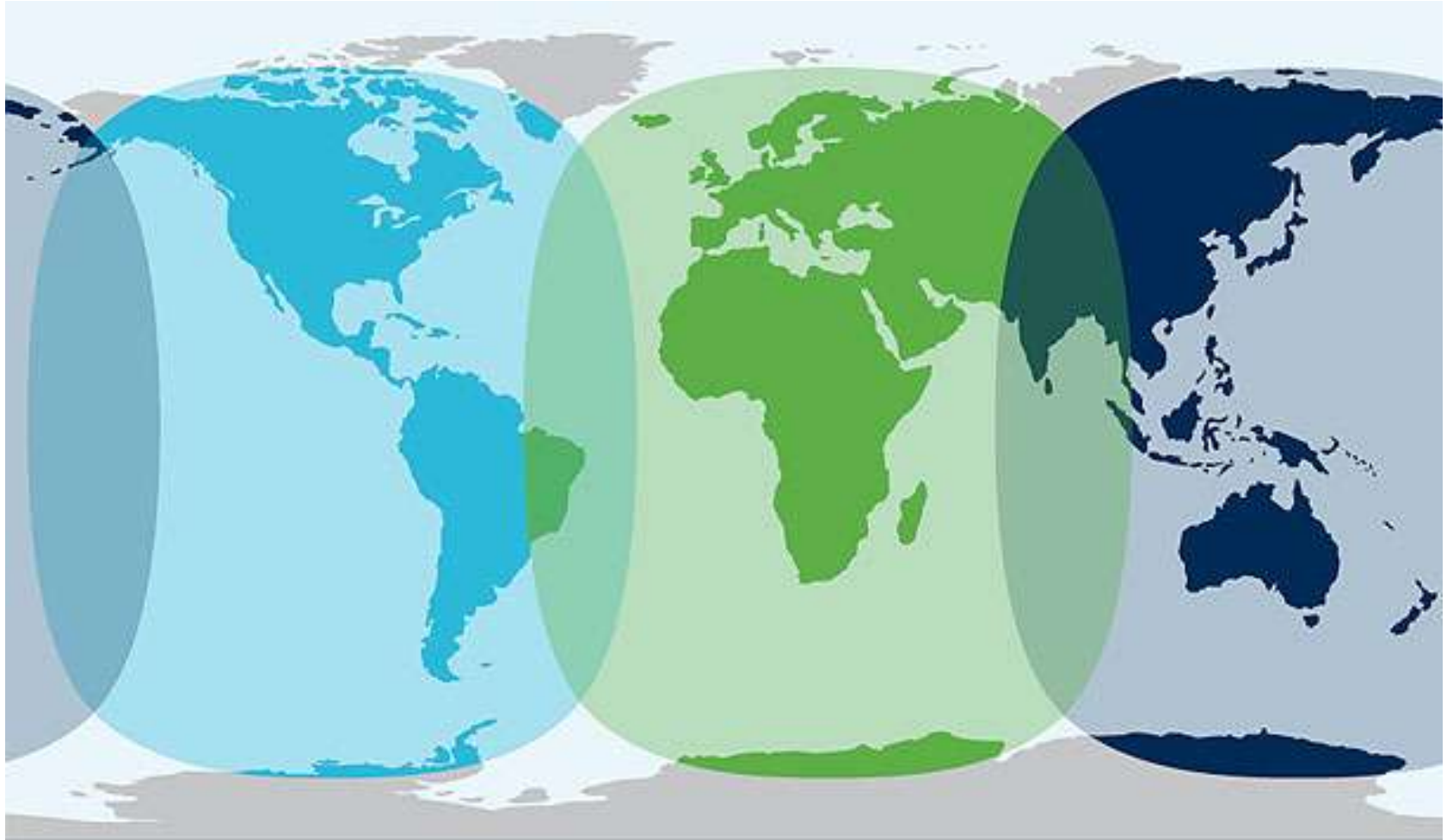
© SeaSatCom



SeaSatCom<sup>®</sup>  
Telecom & TV for yachts

# 3. SATCOM

## Inmarsat FleetBroadband coverage



I-4 Americas



I-4 EMEA





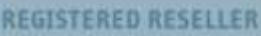





I-4 Asia-Pacific



SeaSatCom®  
Telecom & TV for yachts

# 3. SATCOM

## Inmarsat Fleet family





  				
Model	Fleet 77 GMDSS	FleetBroadband 150	FleetBroadband 250	FleetBroadband 500
Equip.	€ 19,975	€ 5,650	€ 9,975	€ 15,745
Airtime example	 FB to fixed line & FB: € 1.40 / mn, FB to cell: € 1.80 / mn, Standard IP: € 12.00 / MB, Subscription: € 40 / month			
Functions	Phone, fax, internet up to 64 Kbps	Phone, internet up to 150 Kbps	Phone, fax, internet up to 284 Kbps	Phone, fax, internet up to 432 Kbps



SeaSatCom®  
Telecom & TV for yachts

# 3. SATCOM

## Inmarsat Mini-C family

   		
<p><b>TT3000 EB</b> Sailor Mini-C GMDSS + alarm panel + printer</p>	<p><b>TT3000 LT</b> Sailor Mini-C LRIT transceiver</p>	<p><b>TT3000 SSA</b> Sailor Mini-C SSAS</p>
<p><b>€ 6,685</b></p>	<p><b>€ 1,775</b></p>	<p><b>€ 2,710</b></p>
<p>Diameter: 16.3 cm G/T: - 23.7 dB/K EIRP: 7 dBW</p>		



SeaSatCom®  
Telecom & TV for yachts

# 3. SATCOM Iridium coverage



The map depicts Iridium's expectations of coverage, but does not represent a guarantee of service. The availability of service at the edge of the coverage areas fluctuates depending on various conditions. Please note the Iridium service is not available in North Korea.



SeaSatCom®  
Telecom & TV for yachts

# 3. SATCOM Iridium

 			 <p>Above Decks Unit</p> <p>Below Decks Unit</p>
<p>Model</p>	<p>Iridium 9555</p>	<p>Sailor SC 4000</p>	<p>OpenPort</p>
<p>Equip.</p>	<p><b>€ 1,680</b></p>	<p><b>€ 2,760</b></p>	<p><b>€ 5,600</b></p>
<p>Airtime example</p>	 <p>Iridium to fixed and cellular: € 1.20 / mn  Open Port 32 Kbps - 200 mn &amp; 15 MB: € 382.00 / month  Extra mn: € 0.90, extra MB: € 9</p>		
<p>Functions</p>	<p>Voice and internet anywhere on the globe with a single handset</p>	<p>Mounted single unit for 3 voice lines, can be PBX-connected</p>	<p>Worldwide voice, internet up to 128 Kbps</p>



SeaSatCom®  
Telecom & TV for yachts

# 7. BUNDLES

« SeaSatPack », 5% discount

## BUNDLES

Internet & Phone	<ul style="list-style-type: none"> <li>Boat size: up to 18 m S/Y</li> <li>FB 150 + 3G+ W35</li> </ul>	€ 6,700
Internet, Phone, Fax & TV	<ul style="list-style-type: none"> <li>Boat size: 15 m - 25 m</li> <li>FB 250 + TV S4</li> </ul>	€ 14,400
Internet (VSAT), Phone, Fax & TV	<ul style="list-style-type: none"> <li>Boat size: 25 m - 45 m</li> <li>FB 250 + VSAT Z6 + TV S6</li> </ul>	€ 38,200
Internet (VSAT) Phone, Fax & TV	<ul style="list-style-type: none"> <li>Boat size: above 45 m</li> <li>FB 500 + VSAT Z8 + TV S8</li> </ul>	€ 62,500



SeaSatCom®

Telecom & TV for yachts

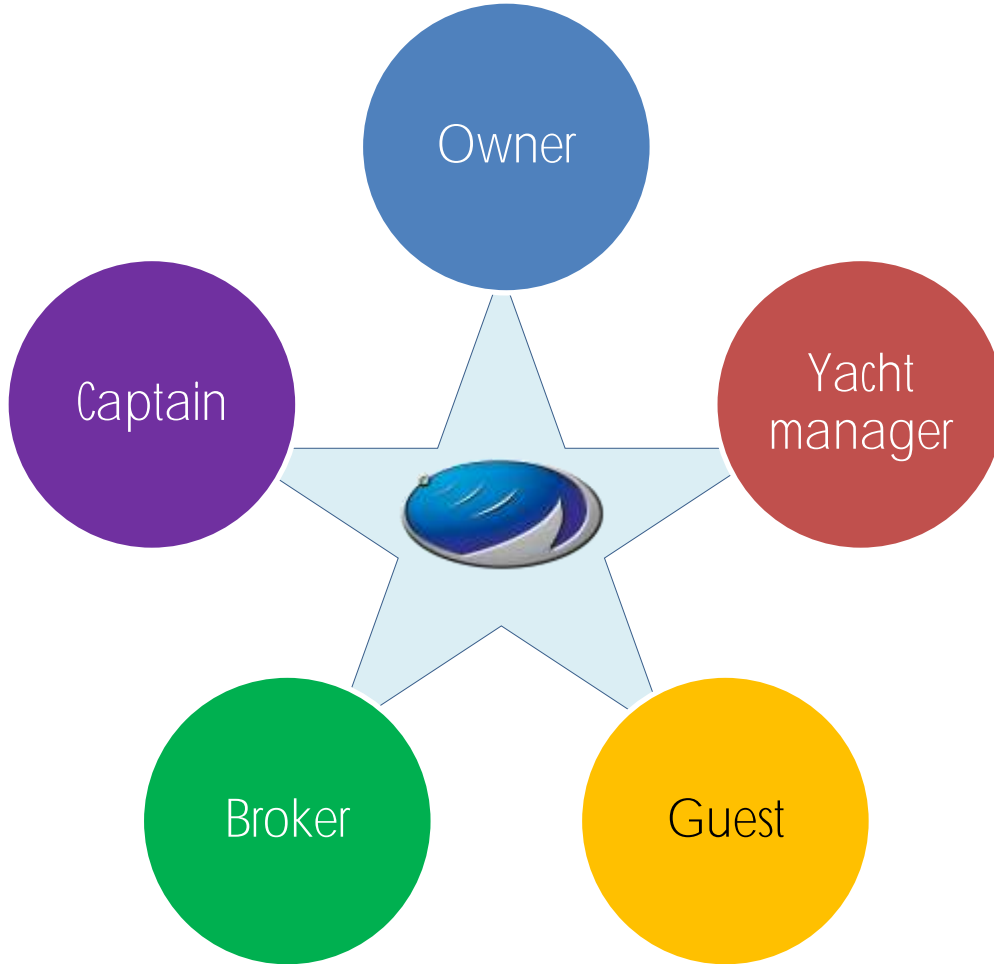
# Why SeaSatCom?

Understanding

& Servicing

all our

Customers



[sales@seasatcom.com](mailto:sales@seasatcom.com) - +33 489 730 132

# Comparing Internet access technologies

