



SeaSatCom®
Telecom & TV for yachts

-  Internet
-  Telephone
-  Television

SeaSatCom

Catalogue & Tariffs
January 2011



www.seasatcom.com

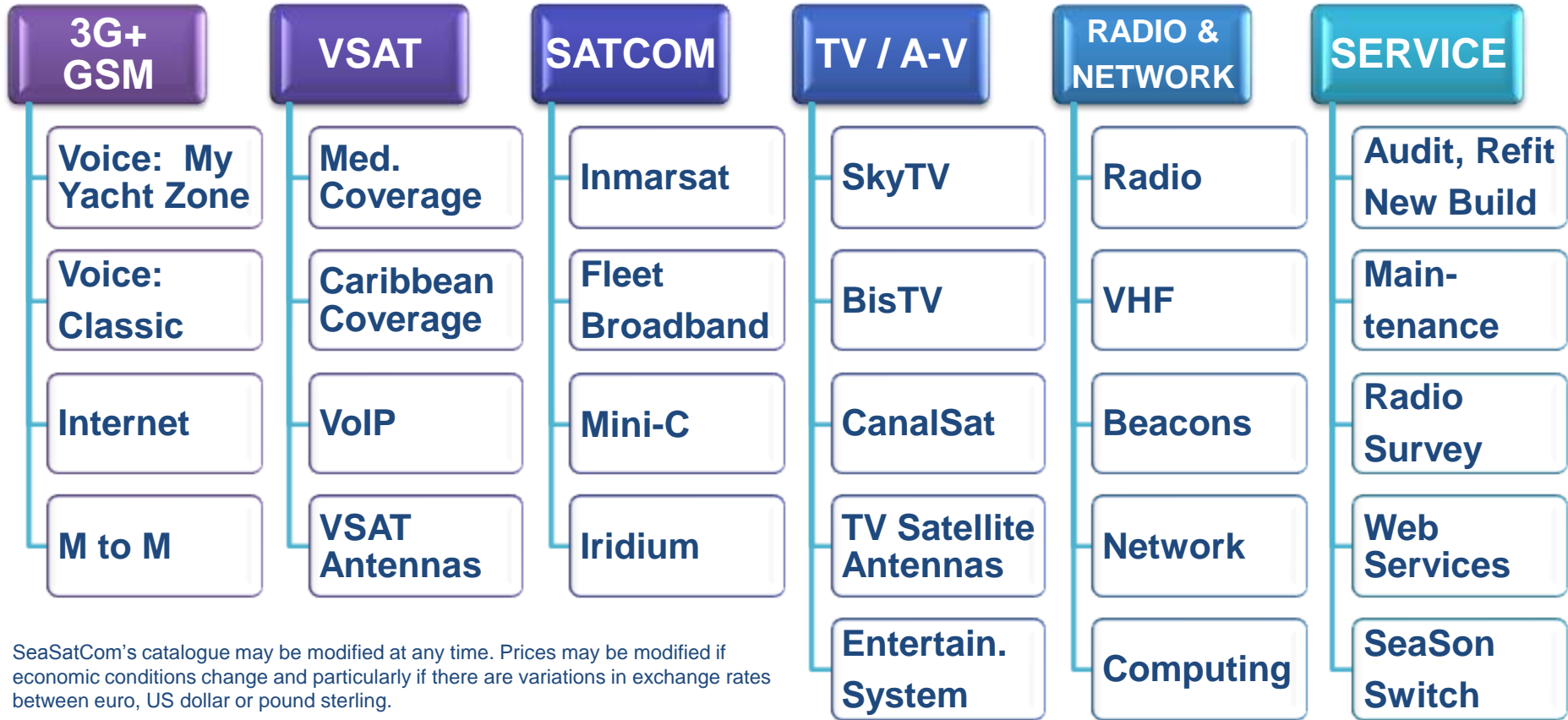
The Telecom & TV provider for yachts on the Riviera



SeaSatCom®
Telecom & TV for yachts

SeaSatCom Portfolio

INTERNET, TELEPHONE & TELEVISION for YACHTS



SeaSatCom's catalogue may be modified at any time. Prices may be modified if economic conditions change and particularly if there are variations in exchange rates between euro, US dollar or pound sterling.

All prices are excluding VAT unless stated otherwise

21-Jan-11

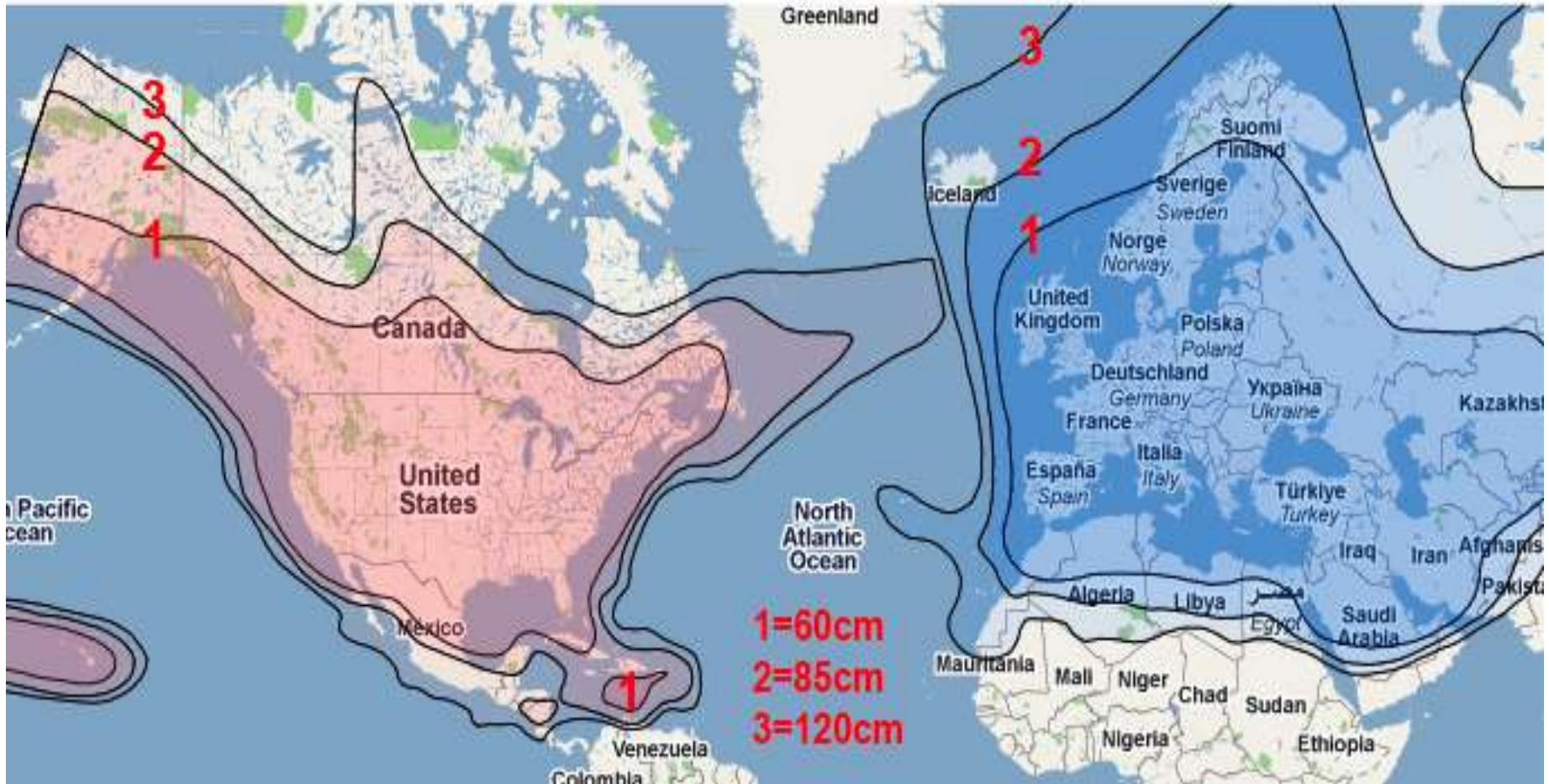
N° 2

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SeaSatCom®
Telecom & TV for yachts

2. VSAT Coverage



Intelsat G 19 ; 97° West

Eutelsat W2A ; 10° East



SeaSatCom®
Telecom & TV for yachts

2. VSAT

Mediterranean rate plan

VSAT & Mini-VSAT	MED 500	MED 500+	MED 1000	MED 2000
Speed	512 Kbps / 128 Kbps 10:1	512 Kbps / 128 Kbps 5:1	1024 Kbps / 256 Kbps 5:1	2048 Kbps / 512 Kbps 5:1
Per month	€ 780	€ 1,200	€ 2,200	€ 4,200
Modem	Hughes HX200 (€ 990) + Activation fee (€ 500) / unit			
VoIP option	Subscription: € 20 / month + € 0.40 / min			
VoIP adapter	IP22 (€ 370) + Set-up fee (€ 225) / unit			

Mediterranean & Caribbean rate plan

VSAT & Mini-VSAT	M&C 500+	M&C 1000	M&C 2000
Speed	512 Kbps / 128 Kbps 5:1	1024 Kbps / 256 Kbps 5:1	2048 Kbps / 512 Kbps 5:1
Per month	€ 1,400	€ 2,400	€ 4,400
Modem	Hughes HX200 (€ 990) + Activation fee (€ 500) / unit		
VoIP option	Subscription: € 20 / month + € 0.40 / min		
VoIP adapter	IP22 (€ 370) + Set-up fee (€ 225) / unit		



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Telecom & TV for yachts

2. VSAT Antennas



Master Distributor



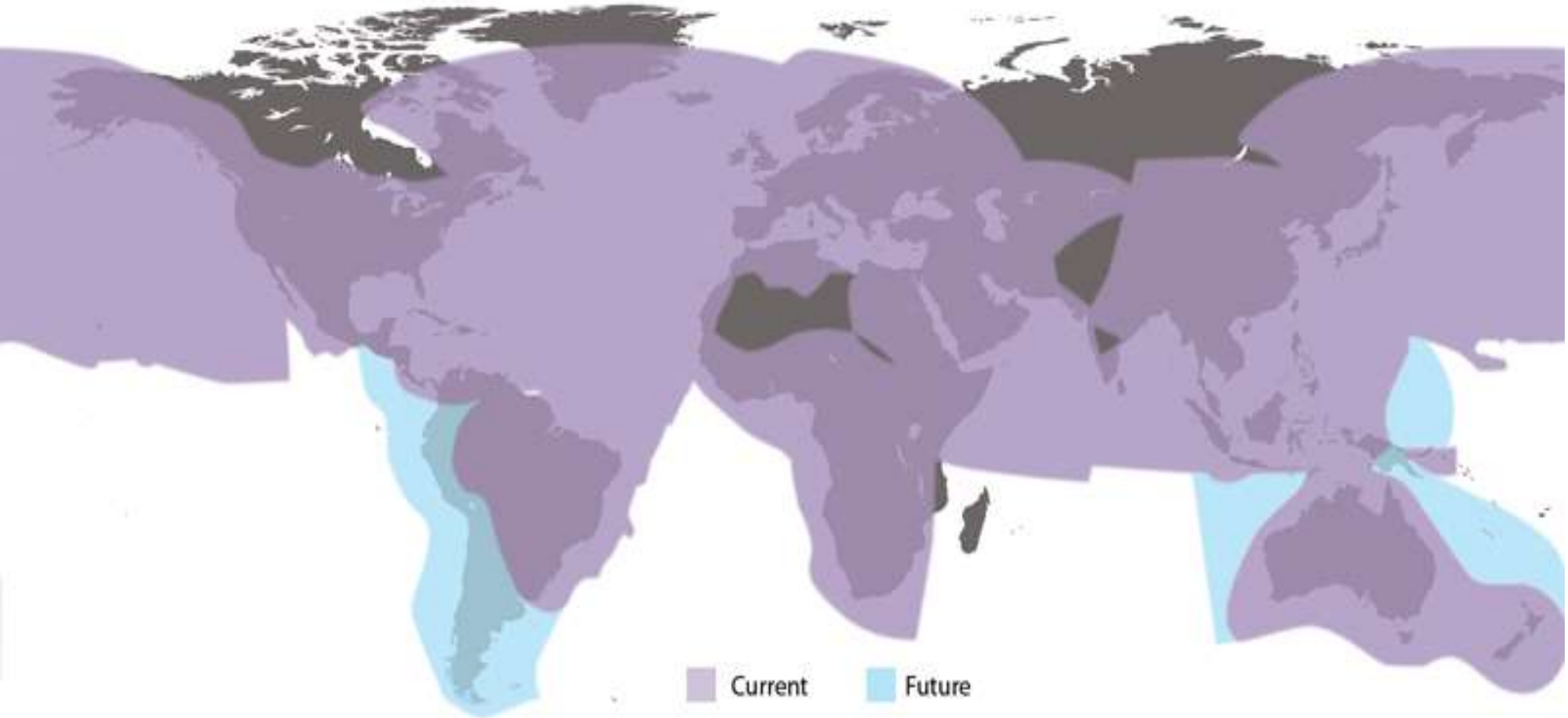
	KNS					SEATEL	
	Master Distributor						
Model	KNS Z6 MKII (4W)	KNS Z6 MKII (8W)	KNS Z8 MKII (8W)	KNS Z10 MKII (8W)	KNS Z12 MKII (8W)	SEATEL 2406 R7 (8W)	SEATEL 4009 RZ33 (8W)
Equip.	€ 23,000	€ 28,000	€ 38,000	€ 44,500	€ 48,500	€ 35,020	€ 52,150
Gain	Rx: 35 dBi Tx: 36.5 dBi	Rx: 35 dBi Tx: 36.3 dBi	Rx: 38 dBi Tx: 38.3 dBi	Rx: 40.5 dBi Tx: 41.1 dBi	Rx: 41 dBi Tx: 42.5 dBi	Rx: 36.1 dBi Tx: 37.2 dBi	Rx: 39.8 dBi Tx: 40.6 dBi
Size	61 cm	61 cm	85 cm	100 cm	120 cm	60 cm	100 cm



SeaSatCom®
Telecom & TV for yachts

2. VSAT

Sailor 700 coverage





SeaSatCom®
Telecom & TV for yachts

2. VSAT

Sailor 700 rate plan

Plan	Copper	Bronze	Silver	Gold	Platinum
Speed	128 Kbps / 128 Kbps	256 Kbps / 256 Kbps	512 Kbps / 256 Kbps	1024Kbps / 512 Kbps	2048 Kbps / 512 Kbps
Per month	€ 1,200	€ 2,000	€ 2,400	€ 3,600	€ 4,800
Activation	€ 500 / unit				
Voice to fixed	€ 0.20 / mn				
Voice to cellular	€ 0.40 / mn				



B U N D L E S

Internet
& Phone

- Boat size: up to 18 m S/Y
- FB 150 + 3G+ W35

€ 6,700

Internet, Phone,
Fax & TV

- Boat size: 15 m - 25 m
- FB 250 + TV S4

€ 14,400

Internet (VSAT),
Phone, Fax & TV

- Boat size: 25 m - 45 m
- FB 250 + VSAT Z6 + TV S6

€ 38,200

Internet (VSAT)
Phone, Fax & TV

- Boat size: above 45 m
- FB 500 + VSAT Z8 + TV S8

€ 62,500



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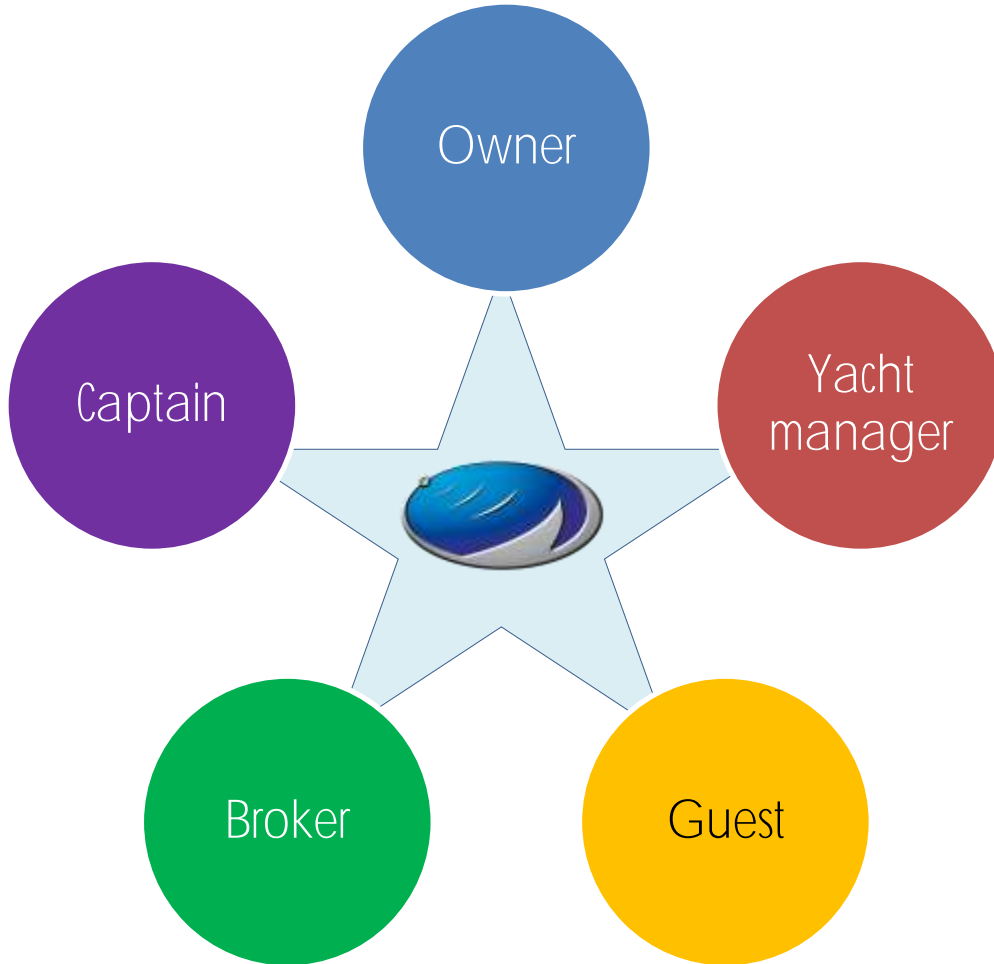
Why SeaSatCom?

Understanding

& Servicing

all our

Customers



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Comparing Internet access technologies

